

## Uncle Dale’s Rules Speaking Fees

Fees are standard, but all fees and costs are negotiable:

Speaking Fee:	<p>\$1,200.00 per day; includes keynote and any combination of workshops within a 10-hour block (8-9 hours of workshops). Any engagements requiring or requesting Dale H Boam’s presence or attendance beyond the 10-hour block will be charged at \$250.00 per hour divided into half hour increments.</p> <p>Any overnight stay, no matter the time or number of the keynotes, plenary sessions, seminars, or workshops (not to exceed the 10 hour block) will be charged the rate above for the day of stay (half said rate on travel days no matter the distance or time).</p> <p>Keynote: of up to 2 hours: \$500.00</p> <p>Plenary session of no more than 1 hour 500.00 plus \$100.00 for each additional half-hour</p> <p>Workshops and seminars:</p> <p>3 hours: \$600.00          6 hours: \$900.00          8 hours: \$1000.00</p>
Travel:	<p>Specify the air/ground travel-the Organization will pay in advance of the speakers travel to the event.</p> <p>All expenses for the speakers travel are the responsibility of the hiring organization and if possible should be pre-paid and cancellation should be possible in case of sickness and/or another matter that restricts the speaker from making the presentation.</p> <p><u>Example 1:</u> Mileage to and from (destination or the airport for air travel) at (IRS current published rate) cents per mile AND/OR coach class round trip air ticket to and from (destination) in the event that the event requires international travel the speaker shall be given a business class ticket.</p> <p><u>Example 2:</u> All travel expenses are to be arranged by and billed directly to the hiring organization in advance if possible. The total Speaking Fee (above) does not include any travel expenses. The Speaker shall be</p>

	<p>booked airfare as stated in his speaking contract</p> <p><u>Example 3:</u> All travel expenses are to be arranged by Speaker and billed directly to the hiring organization for payment via their own funds. Speaker is to provide receipts to the hiring organization after the event for any pre-paid expenses not yet reimbursed. Payment of expenses is required within 10 business days. A late fee of \$100.00 per day shall be paid by the hiring organization if the reimbursement is not received within 10 businesses days of the receipt of the expense invoice.</p>
Per Diem:	Additional days of travel that require more than 2 businesses days for the event are billed at \$500.00 per diem plus expenses for travel if applicable. Only upon request of the client.
Meals:	Speaker will be provided any meals provided to any parties by the speaking organization. For any meal not provided and on travel days speaker will be reimbursed \$10.00 for Breakfast, \$17.00 for Lunch and 25.00 for Dinner
Hotel:	<p>The speaking organization is responsible for providing the speaker with his hotel room and shall not require the speaker to use his own credit card to secure such lodging arrangements.</p> <p><u>Example 1:</u> The Hiring Organization will reserve and pay for 2 nights (specify date(s)) at _____ hotel with a deluxe king size bed if available.</p>
Audiovisual Equipment:	<ul style="list-style-type: none"> <li>• Hiring organization will provide (<b>example</b>; lap top computer w/preloaded power point presentation that the speaker is to utilize during his speech.)</li> <li>• Hiring Organization will provide (<b>examples</b>; LCD projector, screen, lavalier microphone, podium, and a book signing table plus a chair for the book signing after the event speech.)</li> <li>• The Hiring Organization is fully responsible to pre-test the presentation in the audio-visual format well in advance of the speech so that there are no technical difficulties at the time of the speech.</li> </ul>
Lecture Materials and Printing:	Speaker will provide the Hiring Organization with a copy of the lecture slides and materials in an electronic format no later than 3 weeks preceding the seminar. Printing costs will be incurred by hiring organization with exception of any materials received beyond the 3 week deadline.

Book Signing Event	The Author as part of the speaking fee is going to provide the Hiring Organization with (20) books to be distributed to their audience. The Author will agree to hold a book-signing event after the speech for those that desire him to sign their books. Additional books may be pre-ordered by the hiring organization for \$10.00 per book plus shipping, but must be ordered no less than 6 weeks prior to the event. Hiring organization must wire the funds for such a purchase prior to the order of the books. All books being shipped to the event including the included books in the speaking fee will be billed to the hiring organizations express shipping billing account and shall be delivered to the event 1 day prior to the speakers presentation.
Cancellation Clause:	<p><b>Event Notice of Cancellation is subject to the following terms:</b></p> <ul style="list-style-type: none"> <li>• Cancellation up to 60 days prior to event – no charge for speaker fee</li> <li>• Cancellation between 1-3 weeks prior to event – 25% of speaker fee</li> <li>• Cancellation in the last week prior to event – 50% of speaker fee</li> <li>• There is no refund of the Speaker Deposit and it does not apply to the cancellation fee as it is stated in this contract. Cancellation fees are based upon the gross speaker event fee that was agreed upon. Cancellation fees must be paid within 5 business days of notice of cancellation or a \$100 per day late fee is agreed to be paid by the hiring organization.</li> </ul>
Copyright Clause:	<p><b>Example: (title of presentation)</b></p> <p>The outline packet is intended for (hiring organization) to copy for the sole purpose of giving to the attendees of the speaker’s session. It may not be copied, sold or given away for any other purpose without expressed written permission of the speaker.</p>
Standard legal Dispute Resolution and disclaimer	Both Parties agree that any legal dispute including collection of unpaid fees shall be the financial responsibility of the party that prevails. This shall include any attorney fees, collection agency fees, and additional time required by the speaker in pursuit of relief and remedy to the breach of this contractual agreement by the hiring organization, at his normal rate of \$250.00 per hour. The speaker’s hours shall match those billed by his legal counsel as an assumption of his time consumed in such matters. Any, legal disputes and/or mandatory arbitration prior to litigation, shall be governed by the laws of the State of Utah and all claims handled in Salt Lake City, Ut Circuit Court system.
Client Recommendation(s)	Each Client must provide the speaker with a written evaluation of his speech presentation within 10 days after the event and as such these

	<p>comments may be used in the speakers promotional marketing. The hiring organization will send this review via email on scanned organizational letterhead to the speaker. The speaker may list the client as a speaking reference and also provide the hiring organization's contact persons email and phone number for future client referral inquiries on this web and other marketing materials. If the speaker has done a satisfactory performance he expects a favorable testimonial from the client.</p>
Payment of Fee(s):	<p>Any Remaining Expense Reimbursements and the initial non-refundable speaking deposit and/or the payment of any cancellation fees shall be wired to the Speakers Bank Account at the expense of the hiring organization, this is best in order to avoid late fees. Wiring Instructions are as follows:</p>